

Mobilising funding and financing for water security via Water Funds Sophie Trémolet, Europe Freshwater Lead, The Nature Conservancy

Presentation Structure

- Brief introduction to TNC and our freshwater work in Europe
- How can we bridge the biodiversity funding gap?
- Focus on 3 key promising pathways for restoring freshwater in Europe
 - Nature-based solutions: building collective action and investment platforms (e.g. Water Funds)
 - Mobilising private investment via biodiversity offsets
 - Mobilising impact investment at scale

The Nature Conservancy (TNC) in a Nutshell

400 scientists

4,000 conservationists

A FAR REACHING ALUMNI NETWORK of leaders in the conservation community

72 countries

50 U.S. states

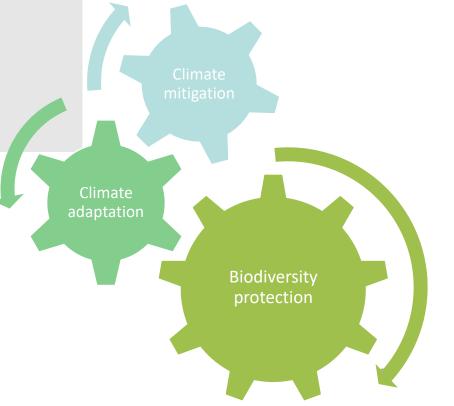
1 MILLION dedicated members

1,300 prominent volunteer leaders

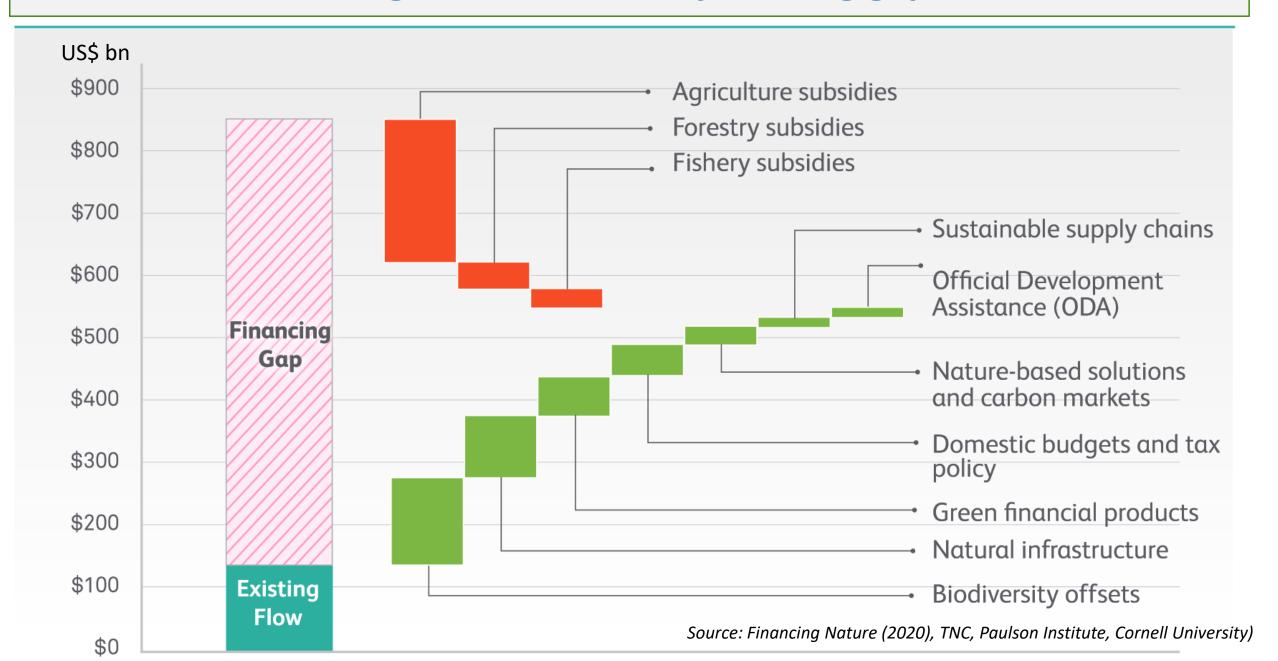
Our Freshwater work in Europe:

- Healthy freshwaters: river restoration (including dam removal), durable river protection, avoided hydropower development through energy planning and improved renewable energy siting
- Resilient Watersheds: enable investments in nature-based solutions to tackle water security challenges (diffuse pollution from agriculture nutrients & erosion, low flows, floods), habitat & biodiversity restoration

A leading global conservation organization with a mission to protect the lands and waters on which all life depends



How can the global biodiversity funding gap be filled?



Nature-based solutions for water security generate multiple benefits

WATER SECURITY



- Maintain or improve water quality
- Maintain or improve river flows and aquifer recharge
- 3 Reduce impact of flooding

CLIMATE CHANGE MITIGATION



- Reduce greenhouse gases emissions
- 2 Carbon sequestration

CLIMATE CHANGE ADAPTATION



- Reduce soil erosion
- 2 Soil quality improvement
- Reduce frequency and intensity of forest fires, flooding and droughts

HUMAN HEALTH AND WELL-BEING



- Improve food security
- 2 Reduce exposure to polluting substances
- 3 Amenity value and recreational benefits

BIODIVERSITY CONSERVATION



- Landscape diversity
- 2 Protect and expand natural habitats
- 3 Limit expansion of invasive species

JOBS AND SOCIAL COHESION



- Create jobs particularly in rural areas
- Promote urban-rural solidarity

Source: <u>Investing in Nature for Europe Water Security</u> (2019)

Financing NBS for water security: squaring the circle

Multiple challenges / benefits

- Water quality
- River flows
- Flood reduction
- Aquifer recharge
- Carbon sequestration
- Reduce GHG
- Reduce soil erosion
- Soil quality improvement
- Reduce frequency of forest fires, floods and droughts
- Improve human health
- Protect and expand natural habitats
- Create green jobs
- Amenity value

Multiple beneficiaries

Utility service providers (water, energy)

Large water users: industry, farmers

Local governments

General public

Workers

The environment, both locally and globally

Multiple revenue streams

- Tariffs associated with services (for water, wastewater, drainage)
- Payments for ecosystem services
- Public subsidies (e.g. farming subsidies)
- Credits: carbon, biodiversity, water replenishment
- Visitor fees and tourism revenues

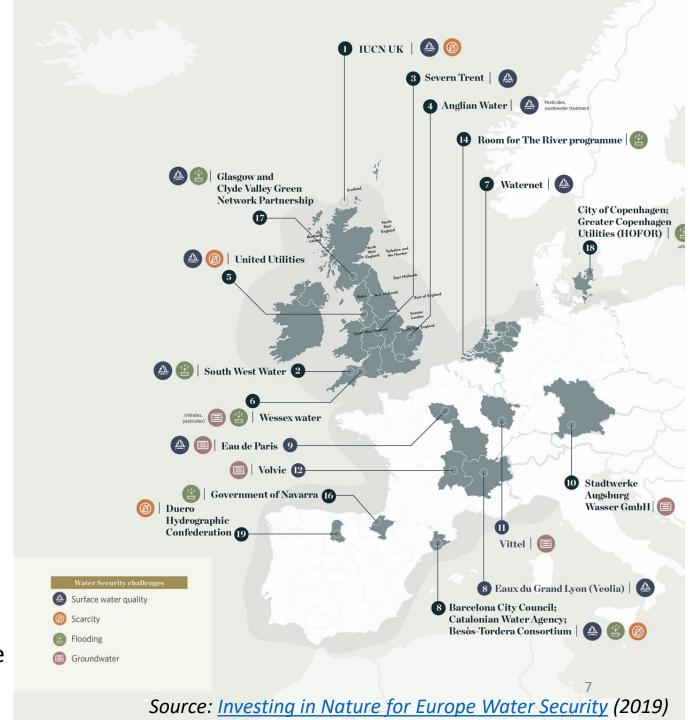
In Europe: blended funding for NBS for water

Water companies and cities are engaging with upstream users to protect their water sources Types of interventions:

- Buying and protecting land
- Working with farmers and forest managers to support change in agricultural practices
- Building artificial wetlands to reduce the costs of wastewater treatment
- Restoring degraded peatland

Learning from examples:

- Bottled water companies in France
- English water companies, thanks to supportive policy and regulatory environment

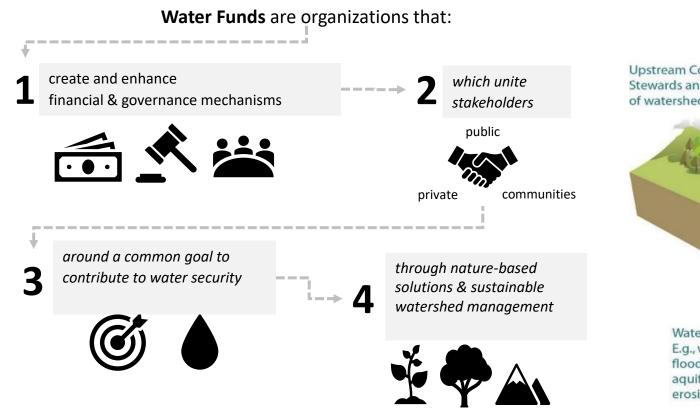


What could be transformative ways to scale?

Business as usual Ways to scale **VALUE** Policy frameworks Give natural capital the place it deserves Conducive but not sufficient to trigger change in resource allocation POTENTIAL BARRIERS **WORK TOGETHER** Resistance to change Harness the power of collective action It's not the way we usually do things **MOBILISE INVESTMENTS** Through larger scale blended finance vehicles Governance barriers It's not our responsibility **PRIORITISE** Focus on outcomes, measure impacts Technical and physical barriers Change is not practical **KNOW YOUR ROLE** Different groups have different roles to play Finance barriers Change is too expensive

Source: Investing in Nature for Europe Water Security (2019)

Water Funds: a tool to work together for water security

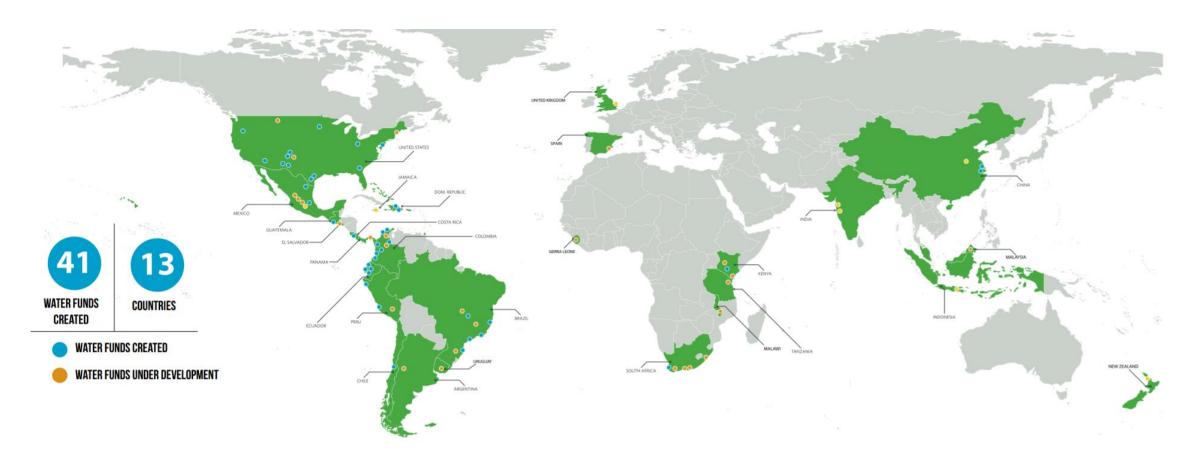




TNC Water Fund Track Record

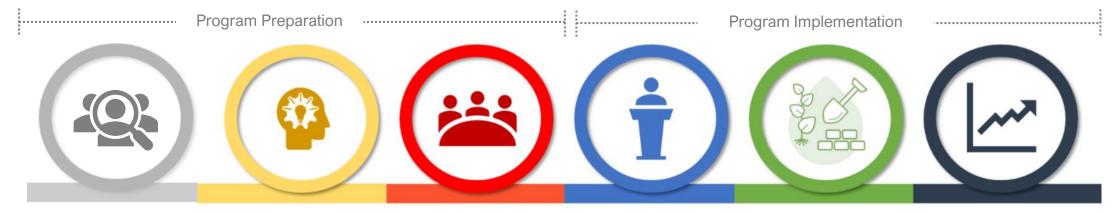


We have worked with over 215 partners to create 41 water funds in 13 countries. Outcomes include over 530,000 hectares of land under improved management and an estimated 100,000 of people with increased place-based economic opportunity. We have received 300+ requests to help create water funds from corporations, governments, utilities and financiers.





Building investable NBS for water security programs



Eligibility

- Eligibility
 analysis to define
 water security
 threat, identify
 preliminary NbS
 options, &
 evaluate
 stakeholder
 landscape
- MOU with key stakeholders

Feasibility

• Feasibility
assessment that
includes detailed
NbS options
evaluation,
biophysical
modeling, and
ROI evaluation

Design

• Strategy
formalization
capturing core
program
objectives and
financial &
governance
structuring

Creation

- Implementation entity establishment
- Appoint core staff
- Operating manual to define systems & processes
- Secure permits for implementation activities
- Execute pilot interventions (as necessary / relevant)

Operation

- Mobilize capacity for implementation
- Deliver annual operating plan addressing financial, implementation, communication & other operational needs
- M&E program activation
- Provide impact reporting

Maturity

- Refine program based on M&E feedback loop
- Secure
 sustainable
 funding
 commitments to
 deliver total
 programmatic
 objectives

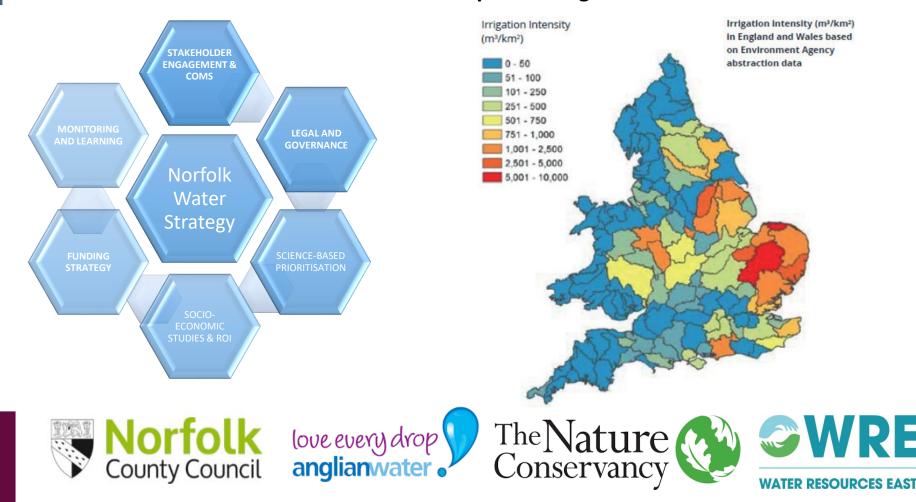
A Water Fund in Norfolk to invest in NBS at scale



Core Partners

Prepare a Norfolk Water Sustainable Management Plan that incorporates NBS at scale to address intra-year water variability (summer droughts, winter floods)

Establish a Collective Action Platform for implementing the Plan: Norfolk Water Fund



Biodiversity Net Gains as a funding source for NBS in the UK



2018

The 25-year environment plan

Sets out the **government's goals for improving the environment**, within a generation, and leaving it in a better state than we found it



2020

The Agriculture Bill

Outlines how farmers and land managers in England will be rewarded with public money by providing "public goods" – such as better air and water quality, higher animal welfare standards, improved access to the countryside and measures to reduce flooding



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The Environment Bill

Prescribes how to protect and improve the natural environment in the UK, amongst others via **mandatory Biodiversity Net Gain** (**BNG**). This will require developers to achieve a 10% increase in biodiversity on or near development sites

TNC informs and helps develop policy

Discussion paper on the current status and direction of travel of the UK's biodiversity credit market and policy context, outlining key lessons from UK, US and wider international experience

"How-to-guide" assisting landowners and related parties looking to mobilize funding to transform the use of their land and generate greater benefits for nature

TNC supports local actors in
Norfolk developing the Wendling
Beck Exemplar Project to
leverage this conducive policy
environment and act as an
exemplar project on how
ecosystem services can be
monetized within the UK's
mandatory BNG scheme

Ambition



Revenue streams



- WBEP is a landscape-scale project aiming to transform 784ha of farmland through river restoration and the creation and enhancement of grasslands, woodlands, wetland and other habitats. It will contribute to nature recovery in Norfolk and deliver improvements to water, soil, air and biodiversity.
- The WBEP finances these landscape transformations via the sale of multiple environmental credits

Biodiversity Net Gain

- Biodiversity units sold to local infrastructure developers
- Biodiversity units sold to central GOV

>> Largest revenue stream

Water Ecosystem Services

Aquifer Recharge; Flood Mitigation & Nutrient balancing



Regenerative Agriculture

• Integrated sustainable food production





· Carbon across operational, biomass, soil



In the US: THE SUSTAINABLE WATER IMPACT FUND (SWIF)

Scale



Largest (\$1 billion) environmental impact investing product currently on the market

Deep Partnership

TNC chairs the Technical Advisory Committee and has a seat on the Investment Committee

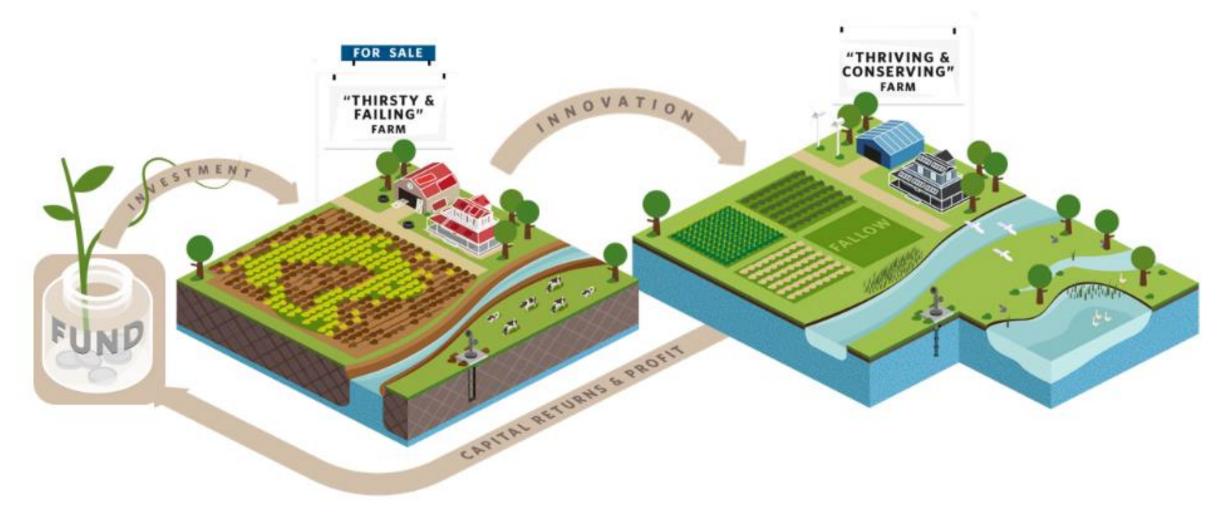
Impact is foundational to fund economics

Financial and governance mechanisms designed to include environmental benefits in the economic calculus

Incentive structures to achieve impact



Negative screen prevents harm and an incentive structure rewards achievement of positive conservation outcomes



- ✓ Terrestrial habitat protection and restoration
- ✓ Wetlands protection and restoration
- ✓ Instream flow enhancement
- ✓ Sustainable groundwater management



Thanks! Any questions?

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